



Sally Tippet

Sally is a dynamic learning and development professional with over twelve years experience covering all aspects of training and facilitation within diverse and challenging corporate environments. Sally has held various roles up to senior management level within global organisations and as a result her knowledge is complemented by sound business acumen and experience. Her focus is on the attainment of results in a constantly changing and evolving corporate environment.

Sally is passionate about the development of people and she adopts an interactive and fun style which encourages people to learn more effectively in a safe and relaxed environment. Her major strength lies in encouraging people to 'stretch' and self-motivate in order to achieve increased performance back on the job.

Sally can assist your business in the following areas:

- Influencing and Negotiation Skills
- Managing Performance
- Training & Facilitation
- Needs Analysis
- Team Building
- Conflict Resolution
- Workplace Mentoring
- Coaching Skills
- Effective Communication Skills
- Business Writing
- Leading, Managing and Developing People
- Telephone Excellence
- Successful Recruitment Strategies
- Presenting with Confidence
- Essential Sales Skills
- Sales Skills - Advanced
- Sales Management
- Selling over the Phone
- Excellence in Service
- Time Management

Qualifications and Accreditations

- Diploma in Education & Training – Melbourne University
- Certificate IV in Workplace Training & Assessment
- Recognition of Prior Learning Assessor – Kangan Batman
- MBTI Accredited

Professional Memberships

- AITD (Australian Institute of Training and Development)



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